

## REVISED Cost Proposal Request for Proposal Number 5949 Z1

Bidder Name: Ventiv Technology

All prices, costs, and terms and conditions submitted in the proposal shall remain fixed and valid commencing on the opening date of the proposal until an award is made or the RFP is cancelled.

Prices submitted on the cost proposal form, once accepted by the State, shall remain fixed for the initial term of the contract. Any request for a price increase subsequent to the initial term of the contract shall not exceed two (2%) of the price bid for the period. Increases shall not be cumulative and will only apply to that period of the contract. The request for a price increase must be submitted in writing to the State Purchasing Bureau a minimum of 120 days prior to the end of the current contract period. Documentation may be required by the State to support the price increase.

The State reserves the right to deny any requested price increase. No price increases are to be billed to any State Agencies prior to written amendment of the contract by the parties.

Implementation Fee One-Time Payment	\$92,788
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<b><u>LICENSE FEES</u></b>	Estimated Number of Users	Year One Cost Per User Per Year	Year Two Cost Per User Per Year	Year Three Cost Per User Per Year	Optional Renewal One Cost Per User Per Year	Optional Renewal Two Cost Per User Per Year
Administrator User	1	\$3000	\$3000	\$3000	\$3000	\$3000
Limited Access Users	15	\$100	\$100	\$100	\$100	\$100
Full Access Users	4	\$1000	\$1000	\$1000	\$1000	\$1000

Bidder should propose an annual lump sum amount based upon the requirements indicated in this RFP. Payments shall be quarterly based on the requirements of this RFP.

<b><u>RMIS/CLAIMS MANAGEMENT SYSTEM</u></b>				
Initial Contract Period			Optional Renewal One	Optional Renewal Two
YEAR ONE 07/01/2019 – 6/30/2020	YEAR TWO 07/01/2020 – 6/30/2021	YEAR THREE 07/01/2021 – 6/30/2022	07/01/2022 – 6/30/2023	07/01/2023 – 6/30/2024
\$87,728	\$90,359	\$93,070	\$95,862	\$98,738

Optional Modules and Functionalities	Unit of Measure	Cost
Watson	Users	\$75,000
RPA	Processes	\$25,000

**Change Management**

Bidder should provide hourly rates to be charged in the event of any change management processes as defined in Section V. Project Description and Scope of Work, F. Change Management.

TITLE/ROLE	HOURLY RATE
All Professional Services Personnel (hourly rates vary based on number of hours purchased in a block)	\$195